



POTS Replacement



LIFE-SAFETY APPLICATIONS

Allow gates, alarms, and elevator phones to function if power or internet goes down.



FAXING

Send and accept orders, comply with HIPAA and other regulations.



DISASTER RECOVERY

Reliable, self-contained connections for a cost-effective failover alternative to copper lines.



POINT-OF-SALE SOLUTIONS

Keep your business moving and continue taking payments during an outage.



INTERNET BACK-UP

Enjoy 4G Internet failover for primary Internet connection.



REDUCED COSTS

Avoid the rising cost of analog lines and realize immediate and year to year cost savings.

Q&A with Daniel Lieu BCN Cloud Voice Sales Engineer



When should I consider offering a POTS Replacement solution to my customer?

- If your customer is undergoing a decommission of POTS lines from a carrier.
- If your customer wants to get ahead of a carrier's decommission process/rate increase of their POTS lines.
- If the customer is looking for a more cost effective phone line as the cost of new copper lines continues to climb.
- For POTS over LTE, if the customer is looking at adding a backup internet connection to their location along with POTS replacement lines. The customer can utilize the 4G LTE connection from the POTS replacement device and utilize the connection as a backup if their primary internet were to fail.

What POTS Replacement solutions does BCN provide?

- POTS over LTE – Demo Available!
- Cable POTS

Do BCN's POTS Replacement solutions meet compliance standards?

Yes. The BCN POTS over LTE solution offers HIPPA Compliant Faxing. All of BCN's POTS Replacement offerings are NFPA-72 Compliant, making the service compatible with most fire alarm systems.

What features are available for BCN POTS Replacement solutions?

Additional features available include Call Forwarding, Call Transfer, Call Logs, 3-Way Calling, Call Waiting, and Call Hold.

WE ARE BCN

A communication technology solutions provider with the flexibility and experience to address every need uniquely. Creating tailored solutions based on the portfolios of 75+ wholesale network & technology partners.



SINGLE PROVIDER

A single-source for custom-configured solutions.



UNIFIED BILLING

All services at all locations on one monthly invoice.



CUSTOMER CARE

Single point of contact for U.S. - based support.



OUR LEGACY

Decades of experience and thousands of business customers.



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What is the backup functionality for BCN POTS Replacement solutions?

All BCN POTS Replacement devices have built-in battery backup. BCN POTS over LTE is rated for 24 hours on standby and 8 hours of full voice usage, BCN Cable POTS devices are rated for 8 hours on standby and 5 hours of full voice usage.

Does BCN POTS over LTE allow for a secondary connection besides 4G?

The POTS over LTE devices allow a secondary connection via Ethernet from a customer or BCN provided internet circuit.

Is the secondary connection required in a BCN POTS over LTE solution?

It is recommended to provide a diverse connection to the device, but it's not required.

What is the main transport for the different line configurations on the BCN POTS over LTE solution?

For Fire Life Safety Lines, it will traverse over the 4G LTE connection as the primary and use the secondary connection as the backup. While non-fire life safety lines will use the secondary connection as the primary and 4G LTE as the backup.

If no secondary connection is provided, all line types will traverse the 4G LTE connection with no failover.

Do BCN POTS Replacement solutions include a professional install?

Yes. All POTS Replacement includes a professional install. For the POTS over Cable, the carrier will send a tech out to install the service/device. For the POTS over LTE professional install, BCN includes up to 4 hours of work time which also includes installing the device and punching down lines to the provided 66 Block (*Tech will not perform inside wiring and a secondary request will need to be submitted*). BCN also sends a tech out for a pre-site survey to determine if the device can be installed where the customer is requesting along with testing the 4G signal strength. Time required for the pre-site survey does not use any of the 4 hours allotted for installing the device.

To Find Out More, Email Daniel Lieu dliu@bcntele.com, or simplicity@bcntele.com

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