## BCN

## About BCN



As a communications and technology solutions leader since 1994, BCN understands how to solve your toughest network challenges and build a solution that fits your needs. Our experts guide you to the right solution, then help you secure, manage, and monitor it, ensuring you're always connected to the advanced technologies that can take your business even further.

With over 100+ network and technology partnerships and an unshakable commitment to delivering exceptional customer care, your business gets access to best-in-class services and an experience that is second to none. A privately held company, BCN serves a growing roster of customers nationally and internationally.

- Founded in 1994
- Privately Held & Management Owned
- Headquarters / Morristown, NJ
- Operations Center / Boca Raton, FL
- Nationwide Service Provider / 50-State CLEC
- Domestic & International Reach
- 10+ Year Average Tenure of Team Members
- 100% Focused on Business Customers
- BCN Cloud Voice, SD-WAN, Traditional Connectivity, Security, Managed Equipment, Network Monitoring & More
- Key Vertical Markets include Retail, Hospitality, Healthcare, Manufacturing & More
- Major Account Advocates Provide Concierge-Level Time & Attention for Customers
- Overall Commitment to the Customer Experience



## **Executive Leadership**

Our experienced leadership team delivers the technology expertise, strategic vision, and executive tenure to strengthen BCN and set the standard for customer and partner experiences.



**Richard M. Boudria, Jr.** *Chairman and CEO* 



**Richard G. Schmeling** *Treasurer and CFO* 



Julian Jacquez, Jr. President and COO



**Ryan Kelly** Executive Vice President of Sales



**Michael Ginsburg** Vice President of Sαles



Andrew Rosen Vice President of Operation & IT Services



Jeanne Duca Vice President of Brand & Experience

## WE ARE BCN



SINGLE PROVIDER A single-source for custom-configured solutions.



UNIFIED BILLING All services at all locations on one monthly invoice.



Creating tailored solutions based on the portfolios of 100+ wholesale network & technology partners.

A communication technology solutions provider with the flexibility and experience to address every need uniquely.

CUSTOMER CARE Single point of contact for U.S. - based support.



OUR LEGACY Decades of experience and thousands of business customers.

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