

## **About BCN**

1.888.866.7266



As a communications and technology solutions leader since 1994, BCN understands how to solve your toughest network challenges and build a solution that fits your needs. Our experts guide you to the right solution, then help you secure, manage, and monitor it, ensuring you're always connected to the advanced technologies that can take your business even further.

With over 75 network and technology partnerships and an unshakable commitment to delivering exceptional customer care, your business gets access to best-in-class services and an experience that is second to none. A privately held company, BCN serves a growing roster of customers nationally and internationally.

- Founded in 1994
- Privately Held, Debt-Free & Management Owned
- Headquarters / Morristown, NJ
- Operations Center / Boca Raton, FL
- Nationwide Service Provider / 50-State CLEC
- Domestic & International Reach
- 10+ Year Average Tenure of Team Members
- 100% Focused on Business Customers
- BCN Cloud Voice, SD-WAN, Traditional Connectivity, Security, Managed Equipment, Network Monitoring & More
- Key Vertical Markets include Retail, Hospitality, Healthcare, Manufacturing & More
- Major Account Advocates Provide Concierge-Level
   Time & Attention for Customers
- Overall Commitment to the Customer Experience



ABOUT BCN WWW.BCNTELE.COM 1.888.866.7266

## **Executive Leadership**

Our experienced leadership team delivers the technology expertise, strategic vision, and executive tenure to strengthen BCN and set the standard for customer and partner experiences.



Richard M. Boudria, Jr. Chairman and CEO



Richard G. Schmeling
Treasurer and CFO

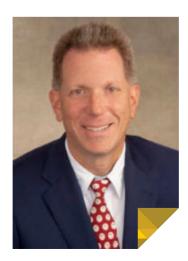


Julian Jacquez, Jr.

President and COO



Michael Ginsburg
Vice President of Sales



Andrew Rosen
Vice President of Operation
& IT Services



Jeanne Duca Vice President of Brand & Experience



Ryan Kelly.
Vice President of Partner
Development

**WE ARE BCN** 

A communication technology solutions provider with the flexibility and experience to address every need uniquely. Creating tailored solutions based on the portfolios of 75+ wholesale network & technology partners.



**SINGLE PROVIDER**A single-source for custom-configured solutions.



UNIFIED BILLING
All services at all locations on one monthly invoice.



**CUSTOMER CARE**Single point of contact for U.S. - based support.



**OUR LEGACY**Decades of experience and thousands of business customers.