



## BCN POTS Replacement Partner's Choice Promotion Terms & Conditions

**Promotion Term:** February 1, 2021 – April 30, 2021

**Promotion Value:** *(See Service Activation Credit/Commission Bonus Table on Page 2 of this document)*

- One-time service activation credit on all new activated BCN POTS Replacement services.
- Amount to be determined based on Plan Options and Terms selected.
- Amount of service activation credit may be issued as either (1) a Customer Appreciation Account Credit or (2) a Sales Partner Commission Bonus. **Only one option may be selected.**

**Qualifying Sales Partners:** All contracted BCN Telecom Sales Partners are eligible to participate.

**Qualifying Accounts:**

- Promo is ONLY applicable to New BCN Customers ordering new BCN POTS Replacement services or Existing BCN Customers adding new BCN POTS Replacement Services.

**Qualifying Services:**

- BCN POTS Replacement Services
- Promotional Service Activation credit/Sales Partner Commission Bonus applies to BCN POTS Replacement Sheet Rate services. Specialized ICB pricing requests for BCN POTS Replacement services must be approved in advance to qualify.

**Qualifying Orders:**

- All orders on Qualifying Accounts containing Qualifying BCN POTS Replacement services. All User Plans and all term lengths qualify. **All Qualifying Orders must be fully completed and submitted on or before April 30, 2021.**

**Promotion Value Payment/Issuance:**

- **If Customer Account Credit is selected:** Customer Appreciation Credit in the amount of the service activation credit per the table below will be posted on the customer's 2<sup>nd</sup> month invoice for BCN POTS Replacement services.
- **If Agent Commission Bonus is selected:** Bonus in the amount of the service activation credit per the table below will be paid in the commission payment following the 2<sup>nd</sup> full billing month.

**Early Termination:** In the case of early termination of qualified services, standard BCN Early Termination Charges shall apply. BCN also reserves the right to recover any 'Sales Partner Commission Bonus' or 'Customer Appreciation Account Credit' previously awarded.

Service Activation/Commission Bonus Calculation Table

Note: One-Time Credit Promo available PER Device

**POTS over LTE**

**Service Activation One-Time Promo Credit**

Plans	2 Year	3 Year
4 Port Device	\$100.00	\$200.00
8 Port Device	\$200.00	\$300.00

*One time Promotional Service Activation credit applicable on New Customer Orders Only submitted through April 30<sup>th</sup>, 2021.*

*Credit will be applied on Customer's second month invoice.*

*Promotional Service Activation credit applies to Sheet Rate services. Specialized pricing must be approved in advance to qualify.*