



Consolidation and Reduced Costs Keep it Cool for a Nationwide HVAC Company

WE ARE BCN

A single source provider helping business clients find simplicity in complex multi-location, multi-network telecom deployments based on the portfolios of 75+ wholesale network partners.



SINGLE PROVIDER

A single-source for custom-configured solutions.



UNIFIED BILLING

All services at all locations on one monthly invoice.



CUSTOMER CARE

Single point of contact for 24/7/365 U.S.-based support.



OUR LEGACY

25 years of experience and thousands of business clients.

THE SIGNS OF COMPLEXITY

- 29 locations.
- Multiple monthly invoices.
- Multiple telecommunication network providers and contracts.

THE CHALLENGES OF COMPLEXITY

A national heating and air conditioning company with locations in over 25+ states and Canada was seeking to consolidate their service delivery across 29 locations and multiple service providers. As part of this consolidation they hoped to simplify the manner in which they were handling and processing monthly invoices. They turned to a trusted business partner to determine the right approach and evaluate options.

BCN FINDS SIMPLICITY IN COMPLEXITY

The partner engaged with BCN based on their familiarity with BCN's ability to consolidate services, and invoices while also providing the customer with the opportunity to manage their BCN business through one online tool.

The process began with a BCN provided complimentary side-by-side audit of the customer's many invoices. The resulting insight into their current inventory allowed them to eliminate unnecessary costs, while presenting options based on BCN's portfolio of 75+ network providers.

BCN is now providing services to over 29 locations throughout the U.S. with a variety of underlying network services providers. The customer is now saving more than \$6K per month and has reduced soft costs as well with one monthly, easy to read, customized invoice.

BCN DELIVERS THE POWER OF ONE

- One source for Local POTS services, aggregating multiple underlying network providers.
- One consolidated, easy to read, customizable monthly invoice.
- One highly skilled team for support and service.
- One sophisticated Customer Portal to view and manage service locations, products and services, orders, tickets and more.

SERVICES INCLUDED IN THIS BCN SINGLE SOURCE SOLUTION

- Local POTS lines and HPBX

WITH BCN COMPLEX NEVER MEANS COMPLICATED

BCN is a privately held, debt free and management owned technology solutions provider of voice, data, cloud and wireless services to over 25,000 business clients. We are the single-source provider for custom-configured, flawlessly provisioned and meticulously maintained telecommunications solutions. Our tenured and expert team delivers solutions crafted from the best-in-class portfolios of more than 75 unique wholesale network partners. Thousands of channel sales partners nationwide work hand-in-hand with BCN as trusted advisors to current and prospective clients.