



## WE ARE BCN

A single source provider helping business customers find simplicity in complex multi-location, multi-network technology deployments based on the portfolios of 75+ wholesale network partners.



## SINGLE PROVIDER

A single-source for custom-configured solutions.



## UNIFIED BILLING

All services at all locations on one monthly invoice.



## CUSTOMER CARE

Single point of contact for U.S.-based support.



## OUR LEGACY

26 years of experience and thousands of business customers.

# A Single-source Solution and One Monthly Invoice Equals a Rock Solid Solution for Drilling & Blasting Company

With regional operations strategically supported by local offices throughout the Northeast and Mid Atlantic and local crews operating throughout these regions, this long-time BCN customer, first came to our team for help consolidating their Local POTS services. Success in that area led to a further simplifying of their infrastructure to include the aggregation of critical broadband services.

## THE SIGNS OF COMPLEXITY

- Multiple services.
- Multiple monthly invoices.
- Multiple services providers.

## THE CHALLENGES OF COMPLEXITY

- Multiple service and support contacts made the management of existing services and the addition of new frustrating and business impacting.
- The monthly review and analysis of invoices was cumbersome, time consuming, and costly.

## BCN FINDS SIMPLICITY IN COMPLEXITY

BCN listened closely to the challenges facing the customer, performing an initial complimentary side-by-side audit and detailed solution proposal that enabled the customer to clearly understand their options and the opportunity for improved efficiency and savings. BCN engineers and project managers then collaborated to create a cost-effective, integrated, single-source solution resulting in hard and soft cost savings. The customer is very pleased with BCN's overall attention to detail, project management, repair and provisioning processes, and highly accurate multi-location billing.

- One source for Local POTS and Broadband services, aggregating multiple wholesale providers.
- One consolidated, easy to read monthly invoice.
- One team for support and service.
- One sophisticated Customer Portal to view and manage service locations, products and services, orders, tickets and more.

## WITH BCN COMPLEX NEVER MEANS COMPLICATED

A single source solutions provider helping business customers find simplicity in complex multi-location, multi-service, multi-network technology deployments. Our expert teams deliver solutions crafted from the best-in-class portfolios of more than 75 unique wholesale network partners. BCN offers traditional and cloud-based voice, a variety of internet access and wireless options, SD-WAN, Managed Equipment, Network Monitoring, Security, and more. In addition, BCN provides customers with one monthly invoice for all services and a state-of-the-art portal to manage their BCN business. BCN is recognized for an overall ease of doing business, the accessibility and responsiveness of the entire team, and our superior service and support.